



**SAM TECH CONT**  
شمس المجرة للمقاولات الفنية

Shams Al Majarah Technical Contracting (SAMTECH), is one of the fastest growing Air Conditioning Contracting, Home Appliances Repair & Maintenance, Solar Energy Solutions company in the UAE, since 2013.

# COMPANY PROFILE



**SAMSUNG**  
AUTHORIZED SERVICE CENTER

# Table of CONTENTS

|    |   |                       |
|----|---|-----------------------|
| 01 | — | Mission Statement     |
| 02 | — | Introduction          |
| 03 | — | Company Information   |
| 04 | — | Samsung Agreement     |
| 05 | — | Products and Services |
| 06 | — | Project References    |
| 07 | — | Our Clients           |



## OUR MISSION

We are dedicated to provide world class service to our customers to fulfill their diverse needs through team of experienced and qualified professionals who are recognized for what they do.

We are a Contracting and Service oriented company with a futuristic outlook and a keen desire to learn and change with the times.

Our commitment to the customer is of Prime importance to us in building enduring relationship with them.

# INTRODUCTION

SAMTECH is one of the fast growing Air Conditioning Contracting and Samsung Authorized Service Center for Air Conditioners & Home Appliances System Company in Dubai, UAE. Our operations are spread over Dubai, Sharjah & Northern Emirates. We are mainly dealing in Supply & Installation of various ranges of Decorative, Ducted Split Air conditioners, and Rooftop packaged units of our familiar and popular Air Conditioning Brands.

We deal with major MNC brands of AC & Home Appliances systems:

- American brands: Carrier, York, Trane, Rheem, Ruud & Lennox
- Japanese, Far-east & South-east brands: Mitsubishi, Hitachi, LG & Samsung

Over a period of time these brands have established a niche for their Efficiency, Reliability & Durability. The unbeatable quality of Air Conditioning equipment combined with the unswerving commitment of our division for customer satisfaction has made us the most preferred supplier/contractor for Air Conditioning of high quality private and commercial villas, residential & commercial building.

The Division dedicates itself to quality of workmanship and investment in "State-of-the-art" technology for our Client's benefit. We contribute our resources and highly skilled manpower for innovative solutions for the success of the project.

We wish to highlight that we have the following in-house facilities, which are vital for execution of major fast track projects:

- Warehouse for stocking essential material such as AC Equipment, Pipes, Insulation etc. This would also help enable early orders for major equipment to enable compliance with construction programme.
- Highly trained and qualified directly employed staff and operatives.
- Autonomous Safety and Quality Assurance Departments with direct access to senior management.

Fully equipped service center with adequate stock parts and consumables to cater the immediate needs of our valuable customers backed by a highly professional and efficient team of Service Engineers and Technicians who are on call round the clock all over the years.

In addition, our Division is well equipped to participate in major projects, making the best of the our own resources and specialized subcontractors to ensure the availability of best technology, know how and experience with modern installation methods and management for the overall success of the project.

# OUR ASSURANCE

Our assurance for selecting A/C Supplier / Contractor:

- A vast resource base of experienced directly employed Engineers, Administrators and Construction Staff.
- The Flexibility to adapt and accept changes , quickly and efficiently.
- A commitment to Quality and Safety that extends from top Executive level to workmen.
- Autonomous Safety and Quality Assurance Departments with direct access to senior Management.
- Fully equipped Service Center with adequate stock parts and immediate consumables to cater the of needs of our valuable Customers backed by a highly professional and efficient team service Engineers and technicians who are on call round the clock all over the years.
- We have attached a list of projects completed in the recent past years.

# PROJECTS TYPES

We have ample experience in executing the air conditioning and ventilation mechanical works in various types of projects:

- Individual Villa's / Group of Villas
- Residential / Commercial Buildings
- Government Projects
- Industrial Projects
- Fit-Out / Refurbishment Work



VILLA  
PROJECTS



RESIDENTIAL  
COMMERCIAL



GOVT.  
PROJECTS



INDUSTRIAL  
PROJECTS



FIT-OUT  
PROJECTS



# COMPANY INFORMATION

Company Name ..... SHAMS AL MAJARAH TECH CONT  
 Trading License No. .... 72438  
 Trading Registration No. .... 156898  
 Postal Address ..... P.O. Box. 83459, Sharjah, U.A.E  
 Name & Title of Principal ..... Mr. Salam Juma  
 Local Partner ..... Mr. Salam Juma  
 Telephone ..... 06-766 8100  
 Fax ..... 06-766 8100  
 Email ..... info@samtechme.com  
 Type of Organization ..... Service Agency  
 Principal of Activities ..... Air Conditioning and Electrical Contracting &  
 Home Appliances Maintenance Services  
 Core of Strength ..... Design, Supply & Installation of HVAC Systems &  
 MEP Projects  
 Main Office ..... Sharjah



حُكُومَةُ الشَّارِجَةِ  
 دائرة التنمية الاقتصادية  
**GOVERNMENT OF SHARJAH**  
 Economic Development Department

# THE SAMSUNG AGREEMENT

**SAMSUNG**

SAMSUNG GULF ELECTRONICS FZE  
 P.O. Box: 61247  
 Jebel Ali Free Zone  
 Dubai - U.A.E.  
 Tel.: (971 4) 8122254  
 Fax: (971 4) 8812221

سامسونج جلف للإلكترونيات م.م.ح.  
 ص.ب. : 61247  
 المنطقة الحرة - جبل علي  
 دبي - ا.م.ع.  
 هاتف : (971 4) 8122254  
 فاكس : (971 4) 8812221

To Whom It May Concern

25 January 2021

**Subject: Letter of Confirmation of a Non-Exclusive Authorized Service Partner**

We, Samsung Gulf Electronics FZE ("Samsung"), a free zone establishment organized and existing under the laws of the United Arab Emirates, with Commercial License No. 126, and having its registered office at P.O. Box – 61247, Jebel Ali Free Zone, Dubai, United Arab Emirates, hereby confirm that Shams Al Majarah Tech. Cont, a company organized and existing under the laws of the United Arab Emirates, with Trading License No. 724388, and having its principal place of business at P.O. Box 83253, Al Majarah Bldg, Flat No. M4, Behind Arouba St., Gullaa, Sharjah, United Arab Emirates (the "Company"), has been appointed by virtue of a valid authorized service center agreement (the "Agreement"), as one of Samsung's authorized non-exclusive service and repair partner authorized to repair and service the following Samsung products: System Air Conditioner (the "Samsung Products") in the United Arab Emirates (the "Territory").

This Letter may not be used for the purposes of registration in any official commercial agents' registry, or in any ministry or official authority, or with any formal or informal body, whether in the Territory or abroad, that may limit or prohibit Samsung to appoint any other authorized non-exclusive service partners in the Territory.

This Letter is strictly subject to the terms and conditions of the Agreement, and is valid for the Agreement's term i.e. shall be effective as of 1 January 2021 up to 31 December 2021, or up to an earlier date to be determined by Samsung, at Samsung's sole discretion which shall be notified to the Company in writing, whichever comes first.

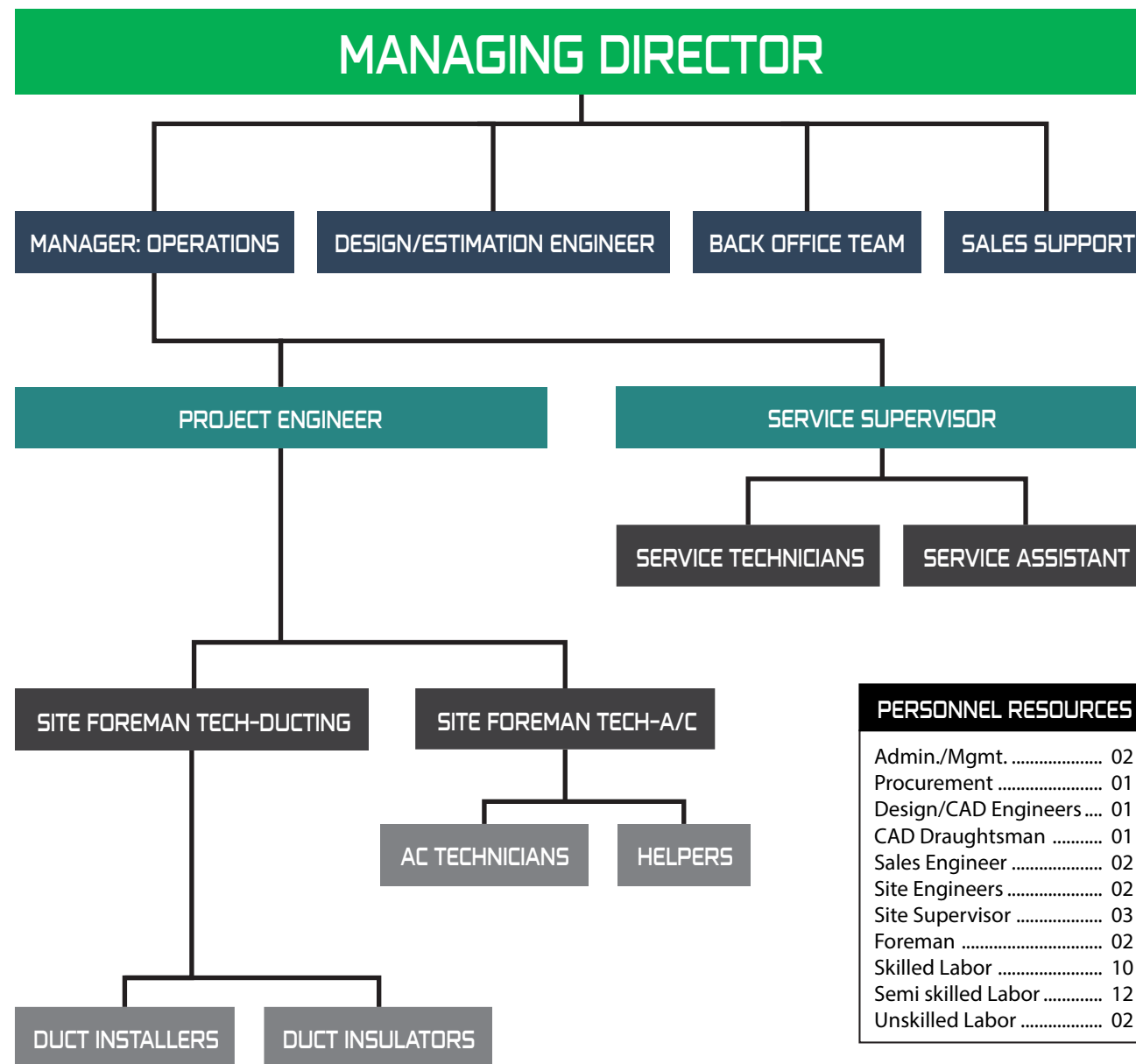
This Letter has been issued at Shams Al Majarah Tech. Cont's request, and without any responsibility, liability or commitment of any kind whatsoever on Samsung.

Sincerely,

For and on Behalf of:  
 Samsung Gulf Electronics FZE

  
 Mr. Seong Hyun Lee  
 President

# ORGANIZATION STRUCTURE



# AWARDS

For applying and meeting the criteria prescribed in the Dubai Quality Global Award model of excellence and also for adopting a culture of continuous improvement in the organization.





# PRODUCTS AND SERVICES

- Split Type Air Conditioners
- VRF Split Variable Refrigerant Flow Split AC
- Package Type and Ducted Type
- Fahu with Energy Recovery Ventilation
- Chilled Water HVAC Systems
- Grills & Diffusers
- Metal Ducting
- Pre-insulated Ducting
- Aluminum Cladding
- Mechanical Ventilation System
- Service & Maintenance and Annual Maintenance Contracts



# SERVICE AND MAINTENANCE

## BREAKDOWNS AND REPAIRS

We repair air conditioners of all makes and models. We explain repair options and their corresponding expenses to the customer in order to enlighten the customer regarding their options. We also abreast the client with the benefits of long term and short term repairs.

- We are the authorized warranty repair centre for most major brands.
- All repairs are carried out by our friendly, in-house, fully qualified air conditioning Service Technicians.
- We conduct duct repair and modification (leaking and deteriorating).
- We provide replacement of air conditioning systems and also provide air duct replacement and modification.
- We are capable of removing and disposing the existing equipment.
- We sincerely suggest if any part of the system needs to be upgraded/replaced.

## SERVICE AND MAINTENANCE

Service & Maintenance of your air conditioning equipment is important to prevent health and safety issues, keep the air clean and prevent break downs. Reasons why you should conduct these services are:

- Regularly maintaining a system can reduce the possibility of component failure and ensure the longevity of equipment.
- Regular maintenance of the air conditioning equipment is essential for occupant comfort and health by maintaining high Indoor Air Quality (IAQ).
- It also reduces the liability exposure with potential insurance savings.
- Regular planned maintenance reduces operating costs.
- Regular planned maintenance minimises costly repairs.
- Regular planned maintenance also increases the resale value of the equipment.



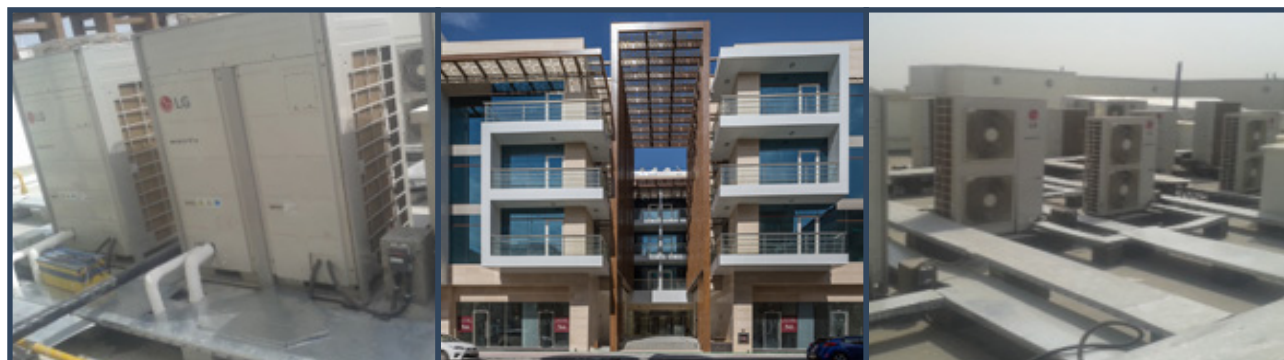
# PROJECT REFERENCES



PROJECT: Royal Grammar School, Dubai (HVAC Works for Basement, Ground & 3rd Flr Commercial Building)



PROJECT: VOLTAS, Al Wasl Road, Jumeirah, Dubai (HVAC Works for Basement, Ground, First & Roof)



PROJECT: Gallant Building, Wasl, Al Karam (HVAC Works for the Gallant Building)



PROJECT: MH Enterprises, Dubai (HVAC Works for Warehouse and Office)



PROJECT: IKEA Distribution Center, Dubai (HVAC Works for the Distribution Center at Jebel Ali)



PROJECT: Etisalat, UAE (CCU Works for the Etisalat Data Center)





**PROJECT:** VRF System Work, Dubai (VRF Works for 2B, G & 12 Commercial & Residential Building)



**PROJECT:** AC Work, Dubai (78 Villa Umm Sequim-1)



**PROJECT:** RAK Mall Etx., UAE (290 TR \*2, Air Cooled Chillers, Pump Room & associated Chilled Water Piping)



**PROJECT:** AC Work, Dubai (Souq Al Kabeer Commercial & Residential Building)

## VILLAS / MOSQUE / WAREHOUSE / FACTORIES

| NAME OF THE PROJECT                                   | NO. OF UNITS | CONSULTANT/ CONTRACTOR           | OWNER              | STATUS    |
|---|--------------|----------------------------------|--------------------|-----------|
| G+2, Town House, MIRDIF, Dubai                        | 110          | Khan Sahab                       | Esha Saleh Al Gurg | COMPLETED |
| G+14, Resi Bldg, Sports City, Dubai                   | 188          | REEM Capital/JSCOM               | Mr. Jaber          | COMPLETED |
| G+3, Gallant Bldg, Karama, Dubai                      | 850          | NARESCO                          | Al Wasl            | COMPLETED |
| Etisalat, Rashidiya Data Center, CCU Units            | 14           | TTE                              | Etisalat           | COMPLETED |
| Etisalat, Al Nahada, Data Center CCU Units            | 12           | TTE                              | Etisalat           | COMPLETED |
| G+5, Samsung VRF System, Samsung ME Office            | 420          | SCALE ELECTROMECIA               | TECOM              | COMPLETED |
| G+5, Barari Villa, Dubai                              | 60           | Fisal Jassim                     | Mohd               | COMPLETED |
| VRF Installation, IKEA Dist Center, Dubai             | 90           | AMANA                            | IKEA               | COMPLETED |
| G+5, Souk Al Kabeer Resi Bldg, Bur, Dubai             | 110          | Khan Sahab                       | Esha Saleh Al Gurg | COMPLETED |
| VRF Installattion, DEWA Sub Station, Dubai            | 24           | Jumbo Engieering                 | DEWA               | COMPLETED |
| SAMSUNG VRF, G+2, Villa, Dubai                        | 250          | Amana/DUBox                      | Al Futaim          | COMPLETED |
| MH Enterprises, Al Qouz Warehouse, Dubai              | 150          | Spacemax                         | MHE Enterprises    | COMPLETED |
| G+Kitchen, Block PI 423-1706, Al Warqa 3rd, Dubai     | 24           | Mr. Mansoor Ahmad                |                    | COMPLETED |
| JAD Villa, Jebel Ali, Dubai                           | 120          | Amamna DuBox                     | Al Wasl            | COMPLETED |
| HVAC Works for B+G+F+Roof, Resi & Comm Bldg           | 448          | Al Sahel Contracting Company LLC | VOLTAS Ltd.        | COMPLETED |
| HVAC Works for B+G+12F+Roof, Resi & Comm Bldg         | 850          | Al Safar Contracting Company LLC | TTE LLC            | COMPLETED |
| HVAC Works for B+G+4F+Roof, Dubai Grammar School Bldg | 550          | BKG LLC                          | MAF                | COMPLETED |



# OUR CLIENTS



And many more...



SCAN QR CODE FOR CONTACT DETAILS



**SAM TECH CONT**  
شمس المجرة للمقاولات الفنية

📍 PO Box 83459, Sharjah, United Arab Emirates

✉ service@samtechme.com 🌐 www.samtechme.com

📞 800 SAMTECH 📞 +971 6 7315730 📞 +971 58 577 5480

# SAMSUNG

AUTHORIZED SERVICE CENTER